

# FY 18 Chief Quotas

CPO	CPO	FY18 Cycle 234	FY18 Cycle 234	Change FY18	FY17 Cycle 230	FY17 Cycle 230
RATING	ELIGIBLES	QUOTA	OPP	to FY17 OPP	QUOTA	OPP
ABE	148	29	20%	▲ 6.63%	21	13%
ABF	109	25	23%	▲ 5.35%	19	18%
ABH	235	41	17%	▼ -0.42%	42	18%
AC	209	35	17%	▲ 1.29%	32	15%
AD	422	110	26%	▲ 4.66%	94	21%
AE	293	75	26%	▲ 3.95%	63	22%
AG	101	25	25%	▲ 2.91%	19	22%
AM	522	110	21%	▼ -0.14%	112	21%
AME	102	26	25%	▲ 10.31%	17	15%
AO	491	109	22%	▲ 7.28%	71	15%
AS	125	30	24%	▲ 10.07%	17	14%
AT	511	129	25%	▲ 4.69%	104	21%
AWF	66	22	33%	▲ 18.26%	11	15%
AWO	151	25	17%	▲ 4.75%	17	12%
AWR	81	15	19%	0.87%	12	18%
AWS	91	24	26%	▲ 5.13%	24	21%
AWV	58	17	29%	▲ 22.64%	4	7%
AZ	203	49	24%	▲ 2.63%	40	22%
BM	263	131	50%	▲ 15.68%	100	34%
BU	113	30	27%	▲ 5.94%	27	21%
CE	76	12	16%	▲ 6.49%	8	9%
CM	101	6	6%	▼ -12.32%	21	18%
CS GRP1	57	20	35%	▲ 12.51%	14	23%
CS GRP2	432	93	22%	▲ 3.47%	78	18%
CTI GRP1	101	10	10%	▲ 1.86%	9	8%
CTI GRP2	51	15	29%	▲ 13.41%	8	16%
CTI GRP3	25	3	12%	0.24%	2	12%
CTI GRP4	30	6	20%	▼ -16.36%	12	36%
CTM	115	14	12%	▲ 5.10%	7	7%
CTN	166	33	20%	▼ -7.99%	34	28%
CTR	335	60	18%	▲ 2.33%	55	16%
CTT	242	56	23%	▲ 3.72%	47	19%
DC	209	46	22%	0.41%	46	22%
EA	13	3	23%	▼ -10.25%	7	33%
EM	261	48	18%	▼ -3.19%	52	22%
EMN GRP1	230	44	19%	▲ 4.98%	30	14%
EMN GRP2	116	23	20%	▲ 1.27%	18	19%
EN	253	70	28%	▲ 8.47%	48	19%
EO	87	18	21%	▲ 5.84%	15	15%
EOD	68	48	71%	▼ -29.41%	78	100%
ET	468	98	21%	▲ 5.41%	73	16%
ETN GRP1	120	28	23%	▼ -7.00%	37	30%
ETN GRP2	92	22	24%	▼ -15.17%	34	39%
ETR	136	35	26%	▼ -2.19%	31	28%
ETV	115	54	47%	▼ -4.04%	51	51%
FC	286	85	30%	▲ 3.12%	75	27%
FC AEGIS	223	67	30%	▲ 7.96%	53	22%
FT	83	30	36%	▼ -0.09%	25	36%
GM	309	76	25%	▼ -5.75%	95	30%
GSE	55	50	91%	▲ 7.58%	40	83%
GSM	132	62	47%	▲ 10.61%	48	36%

CPO	CPO	FY18 Cycle 234	FY18 Cycle 234	Change FY18	FY17 Cycle 230	FY17 Cycle 230
RATING	ELIGIBLES	QUOTA	OPP	to FY17 OPP	QUOTA	OPP
HM	1496	295	20%	▲ 3.10%	249	17%
HT	213	42	20%	▲ 7.52%	25	12%
IC	162	10	6%	▼ -0.50%	11	7%
IS	270	65	24%	▲ 3.31%	60	21%
IT	1001	193	19%	▲ 0.55%	180	19%
ITS(SS)	33	16	48%	▲ 3.48%	18	45%
LN	80	17	21%	▼ -1.53%	18	23%
LS GRP1	22	3	14%	▼ -51.58%	15	65%
LS GRP2	570	172	30%	▲ 7.13%	130	23%
MA	561	153	27%	▼ -5.45%	178	33%
MC	99	23	23%	▲ 1.35%	21	22%
MM	443	68	15%	▼ -3.59%	82	19%
MMA	171	36	21%	▼ -0.03%	35	21%
MMN GRP1	437	48	11%	▲ 0.47%	41	11%
MMN GRP2	261	40	15%	▼ -3.57%	48	19%
MMW	62	3	5%	▼ -28.49%	17	33%
MN	66	34	52%	▲ 37.67%	9	14%
MR	69	1	1%	▼ -18.55%	13	20%
MT	99	26	26%	▲ 1.82%	22	24%
MU GRP1	55	7	13%	▲ 3.30%	5	9%
MU GRP2	41	6	15%	▲ 7.49%	3	7%
NCR	113	42	37%	▼ -3.02%	43	40%
NCC	179	39	22%	▲ 1.68%	36	20%
ND	146	38	26%	▲ 2.74%	34	23%
OS	442	125	28%	▲ 8.86%	80	19%
PR	136	23	17%	▲ 1.20%	22	16%
PS	277	64	23%	▲ 6.36%	38	17%
QM	111	57	51%	▲ 12.18%	47	39%
RP	64	16	25%	▲ 11.57%	9	13%
SB	98	25	26%	▲ 10.80%	15	15%
SH	130	15	12%	▲ 1.54%	12	10%
SO	327	93	28%	▲ 2.49%	75	26%
STG	192	47	24%	▼ -0.14%	48	25%
STS	184	50	27%	▲ 9.85%	31	17%
SW	42	11	26%	▼ -4.72%	17	31%
UT	57	9	16%	▲ 10.08%	4	6%
YN GRP1	43	20	47%	▲ 2.07%	16	44%
YN GRP2	431	133	31%	▲ 9.05%	82	22%
<b>TOTAL</b>	<b>18,464</b>	<b>4,357</b>	<b>23.60%</b>	<b>▲ 1.91%</b>	<b>3786</b>	<b>20.87%</b>